



## Saloni Jhaveri

*Head – Investor Relations and Partnerships*

Saloni has over two decades of experience in private equity, mergers and acquisitions, corporate finance, and strategy, having worked in the US and India. In her career, she has successfully negotiated, executed and closed several cross-border and domestic transactions involving mergers, acquisitions, joint ventures, private equity funding and entry-strategy assignments across sectors.

Currently based in Mumbai, she joined NIIF in its early days as the Chief of Staff and was instrumental in building several pillars of the institution. She has played a pivotal role in establishing NIIF's offices, drafting the Governance Framework and Policies and Procedures for all the verticals of the firm, strategising for fund raising, chalking out the recruitment plan among others

She currently heads Investor Relations and Partnerships at NIIF and is responsible for fund raising for all three funds as well as building strong relationships with global investors, key stakeholders including Government of India representatives, global business leaders and Embassies and Consulates around the world. At NIIF, she has been responsible for successfully fundraising from several large, credible and reputed international and domestic investors.

Prior to joining NIIF, she was a Partner at SKP Business Consulting where she led a team of 15 in their M&A and Consulting practice. Saloni has also worked with KPMG India and HDFC Private equity. She started her career with Praxair in 1999, based out of their USA office.

Saloni holds a Bachelor's in Commerce and Master's in Commerce degree from Sydenham College of Commerce and Economics and an MBA from the Pennsylvania State University.